



LatentView

Actionable Insights • Accurate Decisions

Deep Learning - Framework



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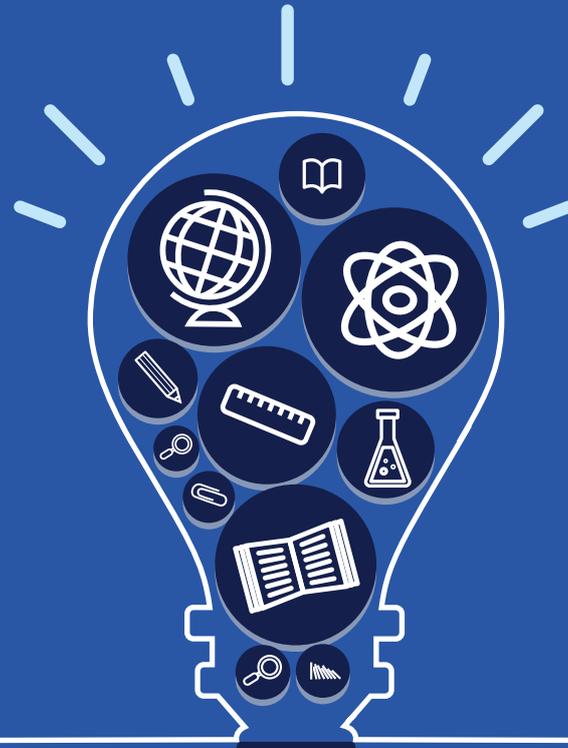
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What is Deep Learning?

Deep Learning is a subset of machine learning in artificial intelligence (AI)



Deep learning - also called as deep neural learning or deep neural network, has networks capable of learning that can be supervised, semi-supervised and unsupervised from data that is unstructured or unlabelled. These algorithms use multiple layers to progressively extract higher level features from raw input



What is Neural Network?

An artificial neuron network (ANN): It is a computational model based on the structure and functions of biological neural networks

ANNs are considered nonlinear statistical data modeling tools where the complex relationships between inputs and outputs are modeled or patterns are found



Why Neural Network?

More efficient and accurate than other traditional algorithms techniques

ANN can be used for both - Supervised and Unsupervised learning

It can be used for both Unstructured and Structured data

Works with more accuracy and efficiency for unstructured data



Where Neural Networks are used?

Used in pattern recognition because of their ability to generalise and to respond to unexpected inputs/patterns

Problems for which algorithmic method is expensive or does not exist

Neural networks can learn by example, hence we do not need to program it, to that extent



Challenges

Computation time is more

Requires additional devices for processing support

Neural Network is still a black box model - it is hard to look "into" the network and figure out exactly what it has learnt



Deep Learning vs. Machine Learning

Overview



Artificial Intelligence



- Developing systems which have the ability to learn and reason like humans
- Science of making intelligent machines that can perform tasks like or even better and faster than humans can

Machine Learning



Machine Learning is the study of algorithms that

- Improves their performance P
- At some task T
- with experience E

Deep Learning



A subfield of Machine Learning that is concerned with algorithms called artificial neural networks, which are inspired by the structure and function of brain



Customer Segmentation



Optimization



Handwriting Recognition



HOMEPOD

Types of Machine Learning



Supervised Learning

- Makes machine learn explicitly
- Data with clearly defined output is given
- Predicts outcome/future
- Resolves classification & regression problems

Unsupervised Learning

- Machine understands the data (identifies patterns/structures)
- Evaluation is qualitative or indirect
- Does not predict/find anything specific

Reinforcement Learning

- An approach to AI
- Reward based learning
- Learning from +ve & -ve reinforcement
- Machine learns how to act in a certain environment
- To maximize rewards

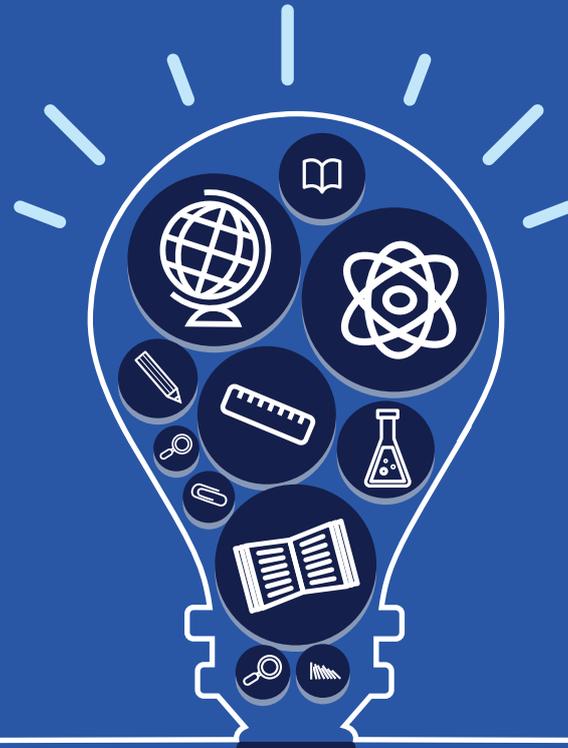
Training



Inputs →  → Outputs

Rewards





Application Areas of Deep Learning

Key areas where Neural Networks plays a significant role



Language Processing



Text analytics refers to a discipline of computer science that **combines machine learning and natural language processing (NLP)** to draw meaning from unstructured text documents.

Video Analytics



Video Analytics uses mathematical algorithms to monitor, analyze and manage large volumes of video. It digitally analyzes video inputs; transforming them into intelligent data which helps in taking decisions.

Computer Vision



Computer vision is concerned with the theory and technology for building artificial systems that obtain information from images or multi-dimensional data.

Collaborative Filtering



Collaborative filtering is a method of making automatic **predictions** (filtering) about the interests of a **user** by collecting preferences or **taste** information from **many users** (collaborating).

Multi Channel Attribution



“Multi-touch attribution” refers to the martech attribution solution that tracks a series of touchpoints through the funnel and assigns revenue credits to those touchpoints.

Cognitive Computing



Cognitive computing process uses a blend of artificial intelligence, neural networks, machine learning, natural language processing, sentiment analysis and contextual awareness to solve day-to-day problems just like humans.



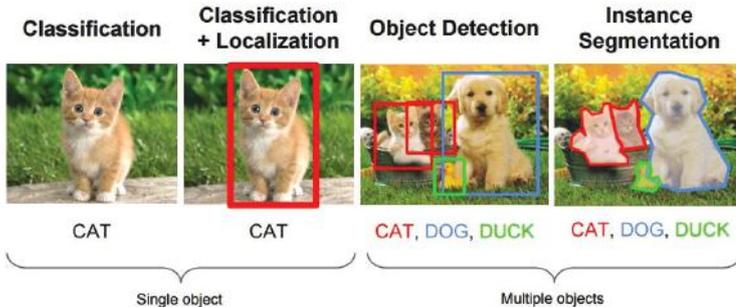
Computer Vision in Deep Learning

Introduction to Computer Vision



Computer Vision seeks to develop techniques to help computers “see” and understand the content of digital images such as photographs and videos.

Computer Vision Tasks



Computer vision works in three basic steps:



Acquiring an image

Images, even large sets, can be acquired in real-time through video, photos or 3D technology for analysis.



Processing the image

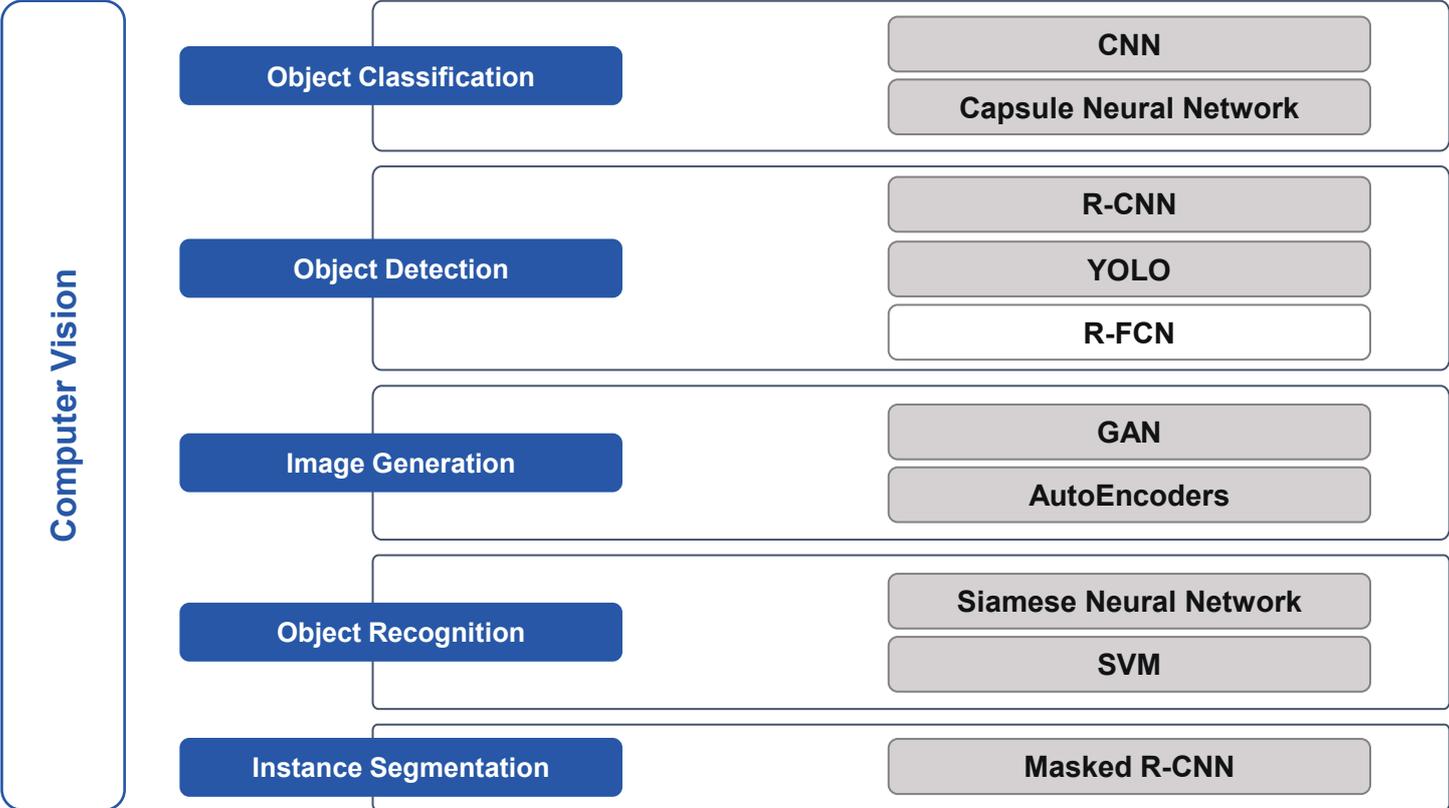
Deep learning models automate much of this process, but the models are often trained by first being fed thousands of labeled or pre-identified images.



Understanding the image

The final step is the interpretative step, where an object is identified or classified.

Popular Models for Computer Vision





Language Processing in Deep Learning

Introduction to Language Processing



Natural Language Processing (NLP) is a branch of AI “that deals with human-computer interaction through natural (human) languages”. NLP trains computers to understand, decipher and manipulate human languages: spoken and written

Natural Language Understanding:

Involves interpretation of language. Examples: HomePod, Alexa and Google Assistant

Natural Language Generation: Involves producing meaningful language as output. Examples: Automatic captions in YouTube, chatbots, automated journalism (Associated Press)

Ambiguity in spoken/written language is the main challenge in NLP



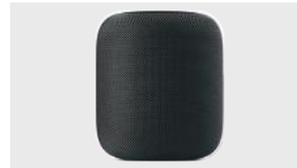
Meaning of words change depending on the context



Meaning based on punctuation



Detecting attitude/intention: anger, sadness, sarcasm, irony



Homepod

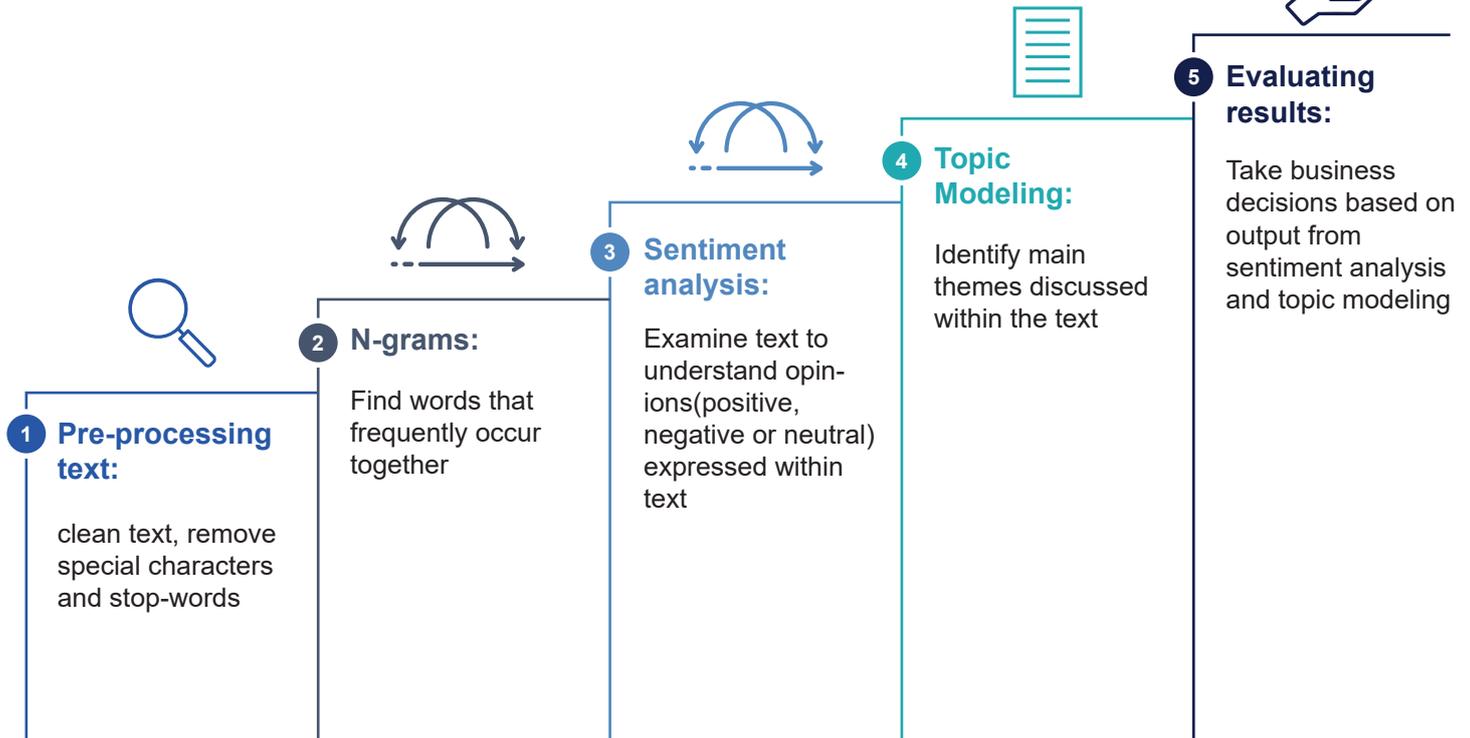


Handwriting Recognition

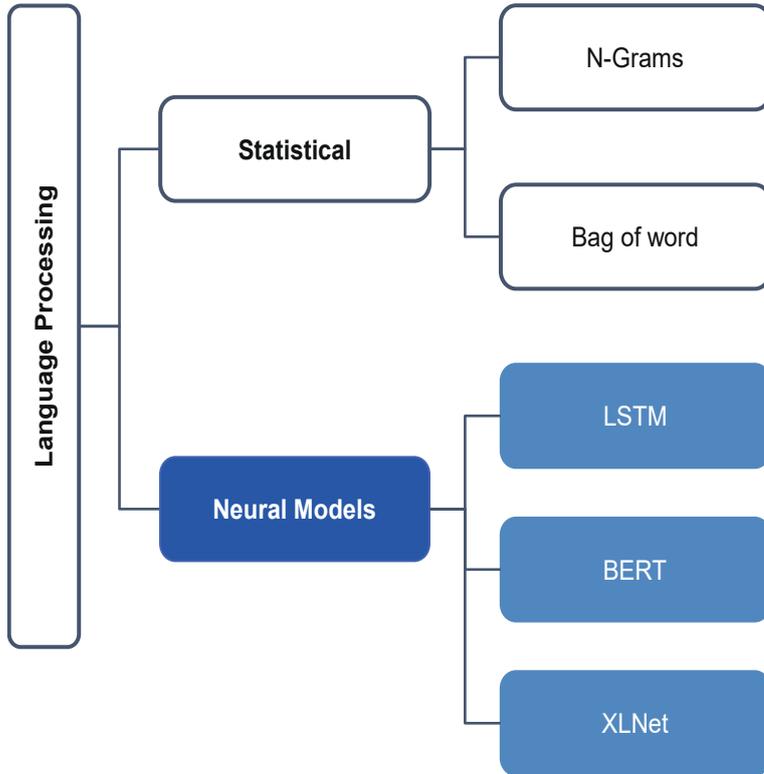


Spam classification

Language Processing consists of 5 major steps



Language processing: Statistical vs. Neural Models



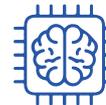
Advantages of Neural Model over traditional statistical models



Contextual Information is captured



Machine learning models are designed to make the most accurate predictions possible. Statistical models are designed for inference about the relationships between variables



Deep Learning does much better than statistical methods on unstructured data (video, sound, text, pictures)



Cognitive Computing

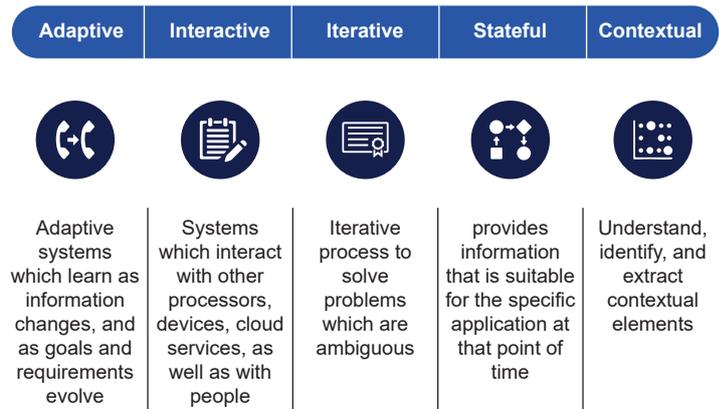
Introduction to Cognitive Computing



Cognitive computing is the use of computerized models to simulate the human thought process in complex situations where the answers may be ambiguous and uncertain. The phrase is closely associated with IBM's cognitive computer system, Watson.

<p>Based on the scientific disciplines of artificial intelligence and signal processing</p> <p>01 </p>	<p>Platform uses machine learning, reasoning, natural language processing, speech recognition and vision, human computer interaction, dialog and narrative generation, among other technologies</p> <p>02 </p>
<p>Cognitive computing improve human decision-making</p> <p>03  Meal Planning</p>	<p>More accurate models of how the human brain/mind senses, reasons, and responds to stimulus</p> <p>04 </p>
<p>Cognitive computing applications adjust content for a particular type of audience</p> <p>05 </p>	<p>Cognitive computing applications are more affective and more influential by design</p> <p>06 </p>

Key Attributes of Cognitive System



Cognitive Computing mimic's human brain's reasoning process



COGNITIVE COMPUTING

Machine learning, natural language processing, neural networks, deep learning, sentiment analysis

Technology

Simulate human thought processes to assist humans in finding solutions to complex problems

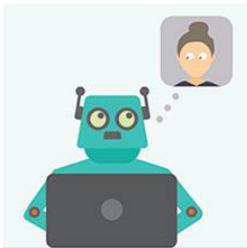
Capabilities

Augment human capabilities

Purpose

Customer service, healthcare, industrial sector

Industries



ARTIFICIAL INTELLIGENCE

Machine learning, natural language processing, neural networks, deep learning

Find patterns in big data to learn and either reveal hidden information or deliver solutions to complex problems

Automate processes

Finance, security, healthcare, retail, manufacturing, government





Multi Touch Attribution

Introduction to Multi Channel Attribution



Multi-channel attribution is a set of rules that assigns credit for sales and revenue to touch points across the customer journey. The purpose of attribution is to help marketers understand what marketing actions and touchpoints influence revenue and conversions.

Attribution models



Last touch



First touch



Time decay

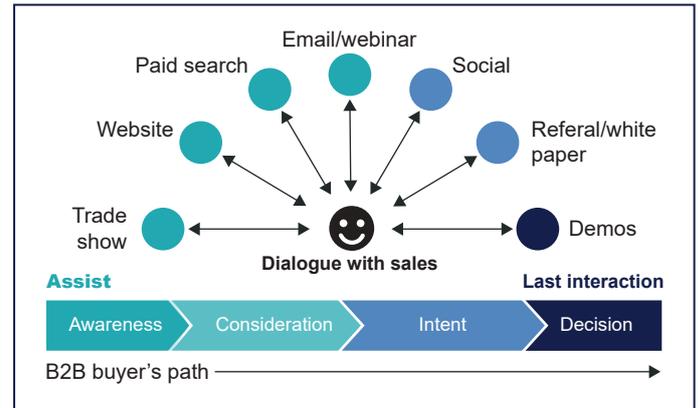
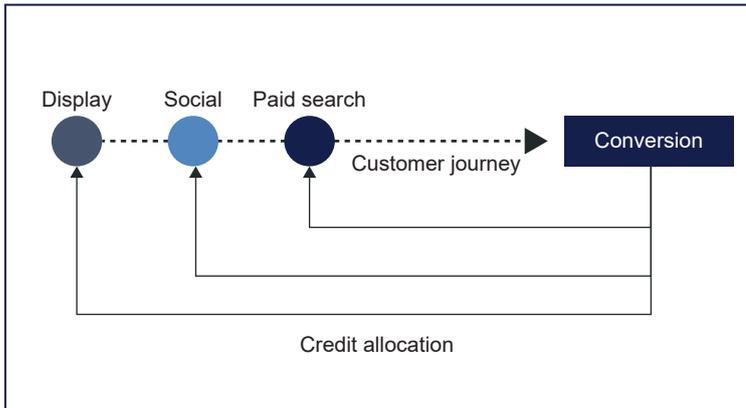


Linear



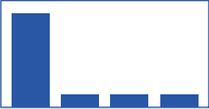
Position based

Examples



Introduction to Multi Channel Attribution



	HOW IT WORKS	PROS	CONS
<p>Growth</p> <p>First Touch</p> 	<p>Assigns 100% of credit to first AdWords touch point</p>	<p>Maximize TOFU credit distribution. Favors customer acquisition</p>	<p>Favors highly competitive terms — likely to be inefficient</p>
<p>U-shaped (position based)</p> 	<p>Assigns 40% of credit to first + last touch point. Distributes remaining 20% evenly</p>	<p>Emphasizes key touches while giving some credit to early efforts</p>	<p>Can undervalue middle touch points, especially for long purchase cycle</p>
<p>Linear</p> 	<p>Every touch point is assigned equal credit</p>	<p>Every touch point is considered</p>	<p>Undervalues key touch points, over values minor touch points</p>
<p>Time decay</p> 	<p>Bulk of credit assigned to last touch, diminishing value assigned to earlier points</p>	<p>High efficiency while distributing some credit to TOFU</p>	<p>Overvalues last touch efforts (brand, remarketing)</p>
<p>Efficiency</p> <p>Last click</p> 	<p>The worst Jerry, the worst</p>	<p>Maximize efficiency</p>	<p>Significantly overvalues brand terms, remarketing. Favors customer recycling</p>

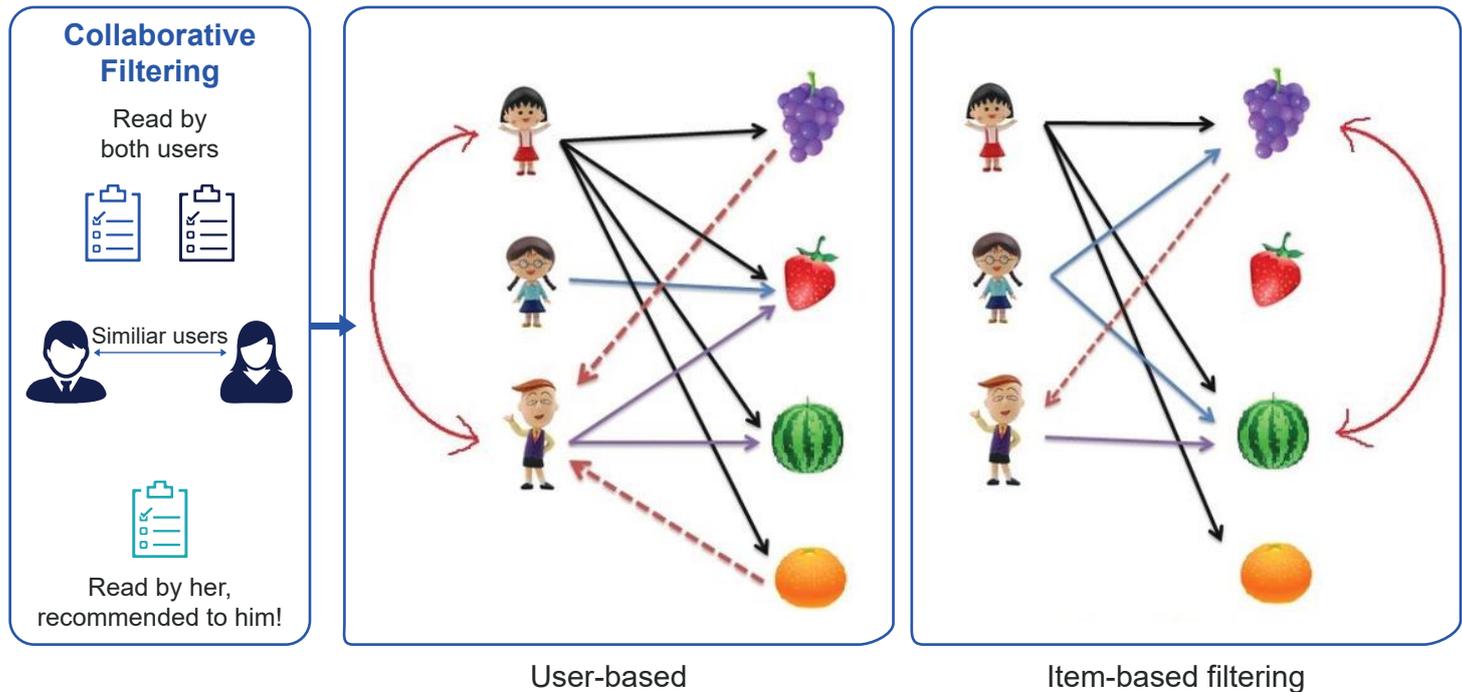


Collaborative Filtering

Introduction to Collaborative Filtering



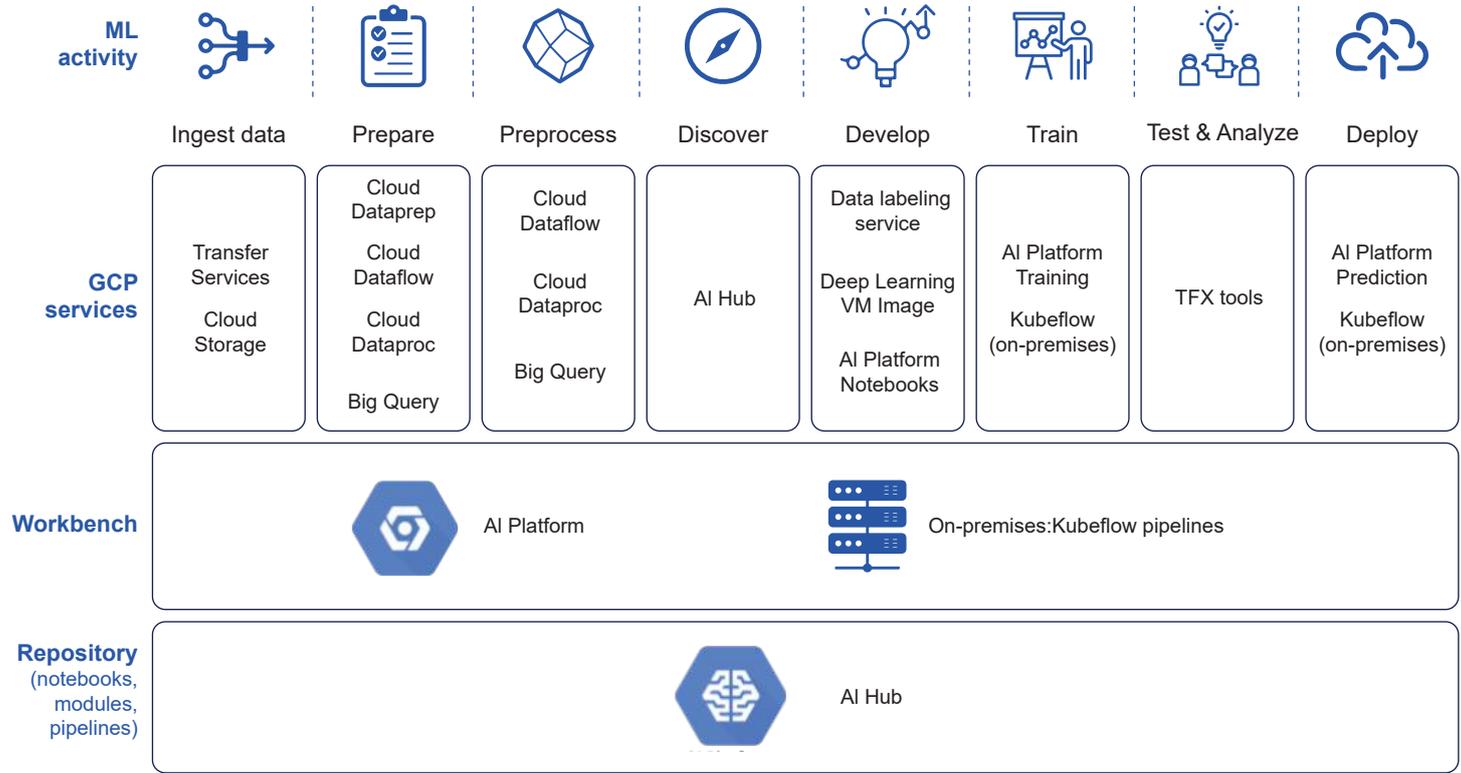
Collaborative filtering is a technique of recommendation engine that can filter out items that a user might like on the basis of reactions by similar users.



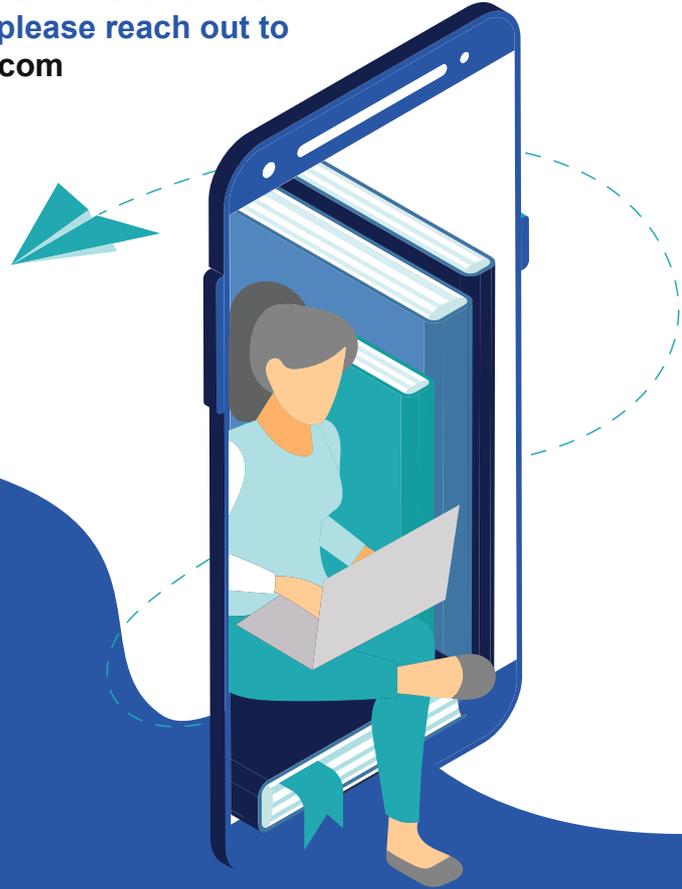


Guide to deployment of models

Machine learning development: the end-to-end cycle



For more information visit: latentview.com
For any other queries, please reach out to
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